



## Asad Ali

Sale And Purchase  
Electric Items

### Contact

#### Address

Lahore Pak Nagar, Pakistan  
54000

#### Phone

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### Skills

Solar Photovoltaic Installer

Industrial systems

### Languages

English Chinese Urdu Punjabi

Beginner (A1)

Seasoned Sales Representative knowledgeable about selling in B2C environments. Leverages exceptional customer relations experience to win new customers. Skilled at demonstrating products and closing sales with tenacious and driven approach. Talented networker with expertise in cold calling, strategic planning and task prioritization focused on maximizing efficiency and sales success. Energetic Sales Representative offering demonstrated success identifying prospects and converting leads into customers. Superior communication skills, understanding of client needs and sales closing rates. Recognized for creativity and resourcefulness in meeting and exceeding sales, revenue and profit goals. Retail sales professional versed in product placement and merchandising. Extensive experience in inventory management and shipment processing.

### Work History

2015-11 -

#### Sales Representative

2023-08

*KJ Electric , Lahore*

- Met with existing customers and prospects to discuss business needs and recommend optimal solutions.
- Trained and mentored new sales representatives.
- Created professional sales presentations and seminars to effectively demonstrate product features and competitive advantages.
- Developed strong rapport with customers and created positive impression of business.
- Engaged in friendly conversation with customer to better uncover individual needs.
- Used in-store system to locate inventory and place special orders for customers.
- Listened to customer needs and desires to identify and recommend optimal products.

### Education

2018-10 -

#### Short Course : Solar Photovoltaic Installation

2018-12

*University of Engineering And Technology - Lahore*

2013-10 -

#### Intermediate : Fsc Pre Engineering

2015-09

*Punjab Group of Colleges - Lahore*

2011-07 -

#### Matric: Computer Science

2013-07

*Government High School Chamra Mandi - Lahore*

2013-08 -

#### Introduction Of Computer : MS Office Installation And Trouble Shooting

2015-11

*Punjab Computer College - Lahore*

### Interests

Electric Equipment's